

Rev: 03-30-12

Coach No. 1481

Sales Representative Brian

*Newell Series 2020P*  
**COACH ORDER AND PRICE SCHEDULE**

**BASE PRICES**

**Length\***

39'6"	<input type="checkbox"/>
40'6"	<input type="checkbox"/>
41'6"	<input type="checkbox"/>
42'6"	<input type="checkbox"/>
43'6"	<input type="checkbox"/>
44'6"	<input type="checkbox"/>
45'0"	<input type="checkbox"/>
45'8"	<input checked="" type="checkbox"/>

*\* Includes bumper surfaces. Maximum legal length varies by state and road. Owner and operator are responsible to verify and comply with local regulations*

*Prices, standard equipment and features, and options are subject to change without notice prior to execution and acceptance of coach order*

# *Standard Equipment and Features*

## *Chassis and Body*

### ***Safety and Security***

Automatic traction control  
Air horns  
Air brakes with 6-channel ABS anti-skid system  
Heated, electrically adjustable, chrome rearview mirrors  
Separate, electrically adjustable wide angles in rearview mirrors  
Two-stage engine compression brake  
Panoramic windshield wipers with intermittent feature  
Fire extinguisher in engine compartment; two Halon extinguishers in interior

### ***Strength and Durability***

Custom Newell bridge-construction frame  
Aircraft-style aluminum body construction  
Integrated bumpers  
Baltek mat-reinforced fiber composite end caps

### ***Performance, Ride and Handling***

Cummins ISX diesel engine  
Allison 6-speed World Transmission  
Turbo-boost gauge  
Performance matched rear-axle ratio  
TRW EasiSteer™ electronic steering with driver-selected boost  
ZF variable-ratio steering gear  
ZF Active Suspension with driver-selected Comfort or Sport modes  
ZF independent front suspension with anti-roll bar and disc brakes  
ZF wide-base drive-axle suspension with anti-roll bar and disc brakes  
ZF steering tag-axle suspension with disc brakes

### ***Appearance***

2020P Porsche Design advanced styling  
Genuine chrome headlight, and generator door trim  
Genuine chrome taillight trim  
LED running lights at outer edges of headlights  
Newell custom stainless-steel engine-compartment package  
Polished aluminum wheels with stainless steel trim  
Stainless-steel sill moldings

### ***Comfort and Convenience***

Fast-idle feature in cruise control  
Aqua-Hot engine coolant preheater  
Valid automatic air-leveling system

One-piece fiberglass liner for tankage bay with drain  
Insulated carpeted storage bays  
Insulated heated plumbing bay  
Insulated, flush-mounted double-paned windows (except windshield)  
Sprayed-urethane insulation in sidewalls and roof  
Window sizes and locations matched to floorplans; custom window options available  
Power-operated patio awning  
Power-operated window awnings  
Air-powered entry door with keyless locking  
Bi-fold, hinge-up bay doors with gas-strut assist and central locking system  
Sunroof with screen over rear closet or rear bath

### ***Other Features, Service and Maintenance***

Fuel filter/water separator for main engine  
Fuel/water separator for Aqua-Hot  
Automatic air-system dryer  
Heavy-duty trailer hitch, max. 25,000-lb rating  
Engine-driven driver's-area heater and air conditioner  
Spare-parts kit

## *Electrical*

### ***Comfort and Convenience***

Electric shore power-cord reel  
Generator start switches at dash, galley, and bedroom  
Programmable generator Auto-start and Auto-exerciser  
Generator buddy plug  
Emergency-start, 12-volt battery merge

### ***Safety Features***

Automatic generator emergency fire extinguisher and shut-down system  
Burglar alarm with entry-door switch

### ***120/240 Volt AC Electrical System***

50-amp, two-leg electrical system, 120 and 240 volts  
20 KW turbocharged diesel generator, front mount, on vibration insulating mounts  
Twin sine-wave inverter/charger, 2500 watts each, 5000 watts total  
Remote inverter/charger control panel with data display  
Automatic shoreline/generator transfer switch  
Automatic surge protection and fault protection  
Shoreline cord with adapters for 30-amp service

### ***12-Volt DC Electrical System***

Independent 12-volt chassis and house systems  
Two 8D Concord Lifeline AGM batteries for engine start with master switch

Six 8D Concord Lifeline AGM batteries for house with master switch  
PowerPulse automatic battery conditioners/equalizers for extended battery life  
300-amp, 12-volt main engine alternator  
35-amp, 12-volt generator engine alternator  
[?]-amp auxillary backup battery charger

### **Other Convenience Features**

Landline telephone wiring [should we make this an option, as few customers use land lines anymore?]  
Storage-compartment lights with automatic switches  
Master control switches for interior lighting at key locations  
Two attic-style ventilation fans

## *Entertainment Systems*

Premium OEM-style "user friendly" dash AM/FM audio/GPS navigation system with CD player and Sirius satellite radio  
Two dedicated premium speakers for dash audio  
Home theater Dolby 5.1 receiver for front salon with five Anthony Gallo speakers  
Logitech remote control for front salon audio/video system  
Large format high definition flat-screen LED TV in front salon  
Large format high definition flat-screen LED TV in bedroom  
Satellite TV system, HD receivers in salon and bedroom  
Amplified television antenna  
Cable television connection

## *Driving Controls*

SilverLeaf glass dash with driver-selected digital or analog format  
40-channel CB radio  
Front tire pressure and temperature monitor system  
Color coordinated, custom instrument panel with genuine leather cover  
Outside thermometer  
Radar detector [should we make this an option as few customers use this anymore?]  
SmartWheel, color-coordinated leather steering wheel with fingertip controls  
Power-tilt/telescoping steering column  
Automotive-style suspended brake pedal  
Color rearview television monitor

## *Interior Features and Cabinetry*

### **Cabinetry**

Premium flush-style cabinets  
High-pressure laminate cabinet finishes

European-style concealed hinges  
Deluxe drawer glides with auto-close feature  
Positive latches on drawers and selected doors  
Pull-out pantry in most floorplans  
Rectangular, integrated kitchen sink  
Flush galley-sink cover  
Solid-surface countertops in choice of brands and patterns  
Hinged bedboard with powered opener (most floorplans)

### ***Furniture***

Deluxe driver's seat with air ride  
Deluxe co-pilot seat with built-in three-point restraint system  
Driver's console with storage  
Choice of bed dimensions, single through King  
Villa "residential-style" hide-a-bed sofa with air mattress  
Recliner  
Living-room table in most floorplans

### ***Fabrics and Miscellaneous Finishing Materials***

Custom decor selection from premium decorator-quality fabrics and materials  
Fabrica premium carpeting  
Fitted, quilted, designer bedspread with pillow shams or pillow flap  
Custom, lined cab-window draperies  
Power-operated windshield privacy shade and cab sun shades

## *Living Systems*

### ***Climate Control***

Aqua-Hot diesel/220-volt, electric hydronic heating system with continuous-flow water heater  
Heated floors under galley and bathroom solid flooring  
Ducted roof air conditioning: three A/C units on 42' and smaller; four A/C units on 43' and larger

### ***Plumbing***

Heated, insulated tankage compartment  
High-performance 120-volt Headhunter water pump, auxiliary 12-volt water pump  
Automatic freshwater fill  
Deluxe tankage compartment trim  
Deluxe hot/cold water faucet in tankage compartment  
Everpure dual-cartridge water purifier  
Decorator galley water faucet  
Designer-quality lavy fixtures  
Automatic temperature-controlled shower valve  
Passive circulating hot water valve at shower for fast warm-up  
Electric dump valve with switch at galley panel

Sewer-drain hose with attached nozzle valve and enclosed storage system

***Appliances***

Stacked, washer and 220-volt dryer  
Sub-Zero 700 flush refrigerator/freezer with ice maker  
GE Advantium microwave/halogen oven  
Two-burner electric cook top  
Fisher & Paykel DishDrawer dishwasher  
Garbage disposal

***Monitoring and Controlling***

SilverLeaf coach systems data display, controls, entry door camera and clock with monitor panels in galley and bedroom

***Miscellaneous Living and Safety Features***

Dual 120-volt auxiliary air compressors  
Smoke detector  
Carbon monoxide detector  
Power-operated patio awning with remote control and wind sensor  
Four power-operated window awnings

***Paint***

Choice of five paint schemes  
Premium paint with super clear-coat finish  
Four colors, including roof  
Chip protection on front cap

### Floorplan Selection And Floorplan Options

- M1.0. Mid-door/rear closet/walk-through center bath/curb galley**
- M2.0. Mid-door/rear bath/curb galley**  
Rear bath
- M3.0. Mid-door/rear bath/street galley**  
Rear bath
- F1.0. Front door/rear bath/curb galley**  
Front door  
Rear bath
- F2.0. Front door/rear bath/enlarged curb galley**  
Front door  
Rear bath  
Enlarged galley on curb side
- F3.0. Front door/rear bath/enlarged street galley**  
Front door  
Rear bath  
Enlarged galley on street side
- F4.0. Front door/split bath/center, walk-around bed**  
Front door  
Center half bath with salon and bedroom access  
Rear shower and lavy  
Enlarged galley
- F5.0. Front door/rear bath/enlarged street galley**  
Front door  
Rear bath  
Sofa on curb side
- F6.0. Front door/rear bath/enlarged street galley**  
Front door  
Enlarged rear bath  
Sofa on curb side
- X1. Special Floorplan**
- SPL. Customer request modifications and special cabinetry for a reference floorplan**

### Selected Floorplan Options

- 001-Desk with straight-back chair in living room glide-out, in lieu of table
- 002-Convertible bedroom with fold-up wall bed and extending mattress; including fabric sofa and Kiri recliner
- 003-Half bath, including 2nd commode and lavy
- X 003.1 Half bath, including 2<sup>nd</sup> commode and lavy
- 003.2 Plumb and include pocket door for future half bath
- 004-Night stands
- X 004.1 - Arched alcoves
- 004.2 - Night stands with solid surface tops

### Features And Optional Equipment

#### 100-Frame And Chassis

##### 102-Powertrain

- X 102.2-Cummins ISX diesel engine
- 103-Air hose on retractable reel in engine bay, co-pilot side

#### 200-Body

##### 201-Slide-out rooms including air seal and linear ball bearing system

- X 201.0.0-Slide-out control and operation system (required for slide-out options below)
- 201.1.-Driver-side living room flat floor
- X 201.1.1 Up to 16' length (#1-D)
- 201.1.2 18' length
- 201.2.1-Driver-side bedroom, raised floor
- X 201.2.2-Driver-side bedroom flat floor (#2-Q)
- 201.3.1-Copilot-side bedroom, raised floor
- X 201.3.2-Copilot-side bedroom, flat floor (#2-Q)
- 201.4.1-Copilot-side living room, raised floor
- X 201.4.2-Copilot-side living room, flat floor (#4-R)
- 202-Mirror-finish stainless steel between upper and lower body moldings in lieu of aluminum
- X 206-Sunroof with screen over rear closet or rear bath

#### 220-Body Window Schedule



Recommended (standard) picture window locations

- Living room, driver side
- Living room, co-pilot side
- Galley
- Bedroom opposite headboard
- Slide-out end windows
- Dinette
- Half bath with obscure glass

Available additional picture window location

- Full bath with obscure glass

Recommended ventilator window locations

- Cab driver side, slider
- Cab co-pilot side, awning-type for front door plans, slider for mid-door plans
- Bedroom behind headboard, awning-type with emergency egress feature

Available additional ventilator window locations

- Living room, driver side, awning-type
- Living room, co-pilot side, awning-type
- Dinette, awning-type
- Galley, awning-type
- Bedroom, opposite headboard, awning-type
- Half-bath with obscure glass, awning-type
- Full-bath with obscure glass, awning-type

### 300-Heating, Air Conditioning, and Living Systems

- 301-Roof mounted ducted air conditioning
  - 301.1-Three air conditioning units, 42' and shorter
  - 301.2-Four air conditioning units, 43' and longer
- 303-Refrigerator/freezer
  - 303.1-Sub Zero 700 flush cabinet style with icemaker
  - 303.3-Side-by-side refrigerator with water and ice in door
- 307-Two-station door intercom system
- 308-Entry door video camera wired to galley monitor
- 309-Patio yard lights/three each side low mount, and one above entry door, standard, each additional \$200
- 310-Central vacuum with attachments
- 312-Washer and dryer
  - 312.1-Washer and 220 volt dryer, stacked
  - 312.2-Special order washer and dryer, specify \_\_\_\_\_
  - 312.3-Delete washer and dryer; pre-plumb in master bath
- 313-Cooktop
  - 313.1-Two burner Kenyon black ceramic electric, flush
- 314-Stainless steel fronts for microwave, and refrigerator/freezer and DishDrawer
- 315-Dishwasher
  - 315.1-Fisher & Paykel DishDrawer
  - 315.2-Delete dishwasher; locate and pre-plumb if possible
- 316-Instant hot water integrated with water filter spigot
- 317-Freezer, 100 pounds, on slide

### 400-Interior Cabinetry And Decor

- 401-Ultra Wood genuine wood veneer cabinetry
- 402-La Quinta wall and window trim, with matching laminate or UltraWood curved window sills, matching fabric (or leather if 414 selected) pleated wall coverings, choice of acrylic mirror or fabric headers at windows; to include salon windows, dinette window, galley countertop window, and bedroom windows except emergency escape window at head of bed
- 403-Bed (options not available with convertible fold-up bed floorplans)
  - 403.1-Powered retractable bed with storage under
  - 403.2-Powered, separately adjustable bed without storage under
- 404-Dinette
  - 404.1-Traditional Newell dinette, with table leaf and cushion inserts

- 404.2—"1437" dinette, solid top attached to wall, and cushions, with recliner storage provision
- 404.3—Convertible dinette/sleeper; **not recommended** due to size, comfort, and convenience compromises required
- 408—Tub/shower
  - 408.2—Rectangular shower with engraved tiled base and walls
  - 408.4—Genuine marble or granite shower walls and base
- 409—Sinks
  - 409.1— Custom galley sink
  - 409.2— Custom master bath lavy sink
  - 409.3— Custom half bath lavy sink
- 410—Solid surface countertops
  - 410.1—Single color, no pattern or particulate
  - 410.2—Contrasting brand material
  - 411- "Boat edge" countertop edge trim (in lieu of standard 3/4" roundover)
  - 414—Phantom walls leather covered in lieu of fabric, front area
  - 415—Villa convertible sofa bed with air mattress
    - 415.1—Villa curved front sofa
    - 415.2—Villa Newell Special "2020" sofa with arms
  - 416—Genuine leather upholstery
    - 416.2—Sofa
    - 416.6—Recliner
- 429—Deluxe tiled and inlaid lavy backsplash, shower trim band, wall behind rear bath commode, and in half-bath with option 003.1
- 434—Outdoor entertainment center (not all options available in combination)
  - 434.1 — Pullout 26" flat screen television, DSS receiver, and satellite radio
  - 434.2 — Add refrigerator to entertainment center
  - 434.3 — Add freezer to entertainment center
  - 434.4 — Add electric BBQ grill to entertainment center
  - 434.6 — Custom entertainment center
- 440—Lucite glasses cabinet
  - 440.3—Crystal glasses to fit glasses cabinet, set of 12
  - 440.5—Glasses cabinet (over entry door in mid-entry coach; specify location in front entry coach or custom)
- 441—Upholstered ottoman with solid-surface top in lieu of coffee table
- 442—Window Furnishings
  - 442.3—"Silhouette" style shades forward, "Duette" style shades, bedroom
  - 442.5—Power operated window shades except not including bathroom(s)

- X 444—Carbon fiber laminate instrument panel trim in lieu of wood laminate and black trim on VIP steering wheel in lieu of wood
- 448—Solid flooring and cabinet top materials
- X 448.1—Granite or marble flooring, 12" x 12" tiles, galley, bath and entry steps, up to 125 sq. ft. maximum
- 448.2—Lightweight granite flooring, 12" x 12", salon galley, bath and entry steps, required for over 125 sq. ft., standard material selection and design, heated floor under except for driver and entry areas [should we heat the driver's area?]
- 448.3—Lightweight granite flooring for bedroom, to match galley, bath and entry steps, standard material selection and design, heated
- 448.4—Granite or marble half bath lavy top
- 448.7—Granite or marble lavy top in master bath with single bowl
- 448.8—Onyx lavy top in master bath, under-lit (allowance—price can vary with size and color)
- 449—Carpet and wood flooring
- X 449.1—Standard carpet inlays in salon and bedroom/lounge
- 449.2—Non-standard carpet or carpet inlays
- 450—Coordination with customer decorator, minimum charge
- 451—Selection of premium laminate, veneer, or fabric
- 452—"Bamboo" wood flooring, choice of colors, with heat (specify areas)

#### 500—Accessories

- 501—Additional patio awning, co-pilot side
- X 502—Brew Express built-in coffeemaker
- 503—Safe, key lock, specify location \_\_\_\_\_
- 504—Upgrade from standard range of deluxe sconce light fixtures
- X 505—12.5 ft. telescoping ladder on carrier rack in bay storage
- 507—Outside rear view mirrors
- X 507.1—Traditional low-mount rear view mirrors
- 507.2—Euro-style high-mount rear view mirrors
- 508—Slide-Master aluminum slide-out floor, specify bay and side
- 508.1—Short (up to 58" deep), powered, with remote control, with boxed sides and bright trim on face,
- X 508.2—Long (92" dual travel), powered, with remote control, with boxed sides and bright trim on face,
- 509—Genuine chrome plated Alcoa aluminum wheels, 6 each
- X 510—Billet aluminum glass dash, accelerator and brake pedal trim

## 600-Plumbing

- 601-Recirculating hot water system to shower in master bath
- 602-Lavy accessories and fixtures other than from standard range

## 800-Audio Video Systems And Electronics

- 801-Sirius satellite radio, requires subscription after initial no-charge period
- 806-Front salon audio/video system
- 806.2-40" LED TV, windshield overhead cabinet, Blu-Ray high definition DVD player, surround sound receiver with Anthony Gallo speakers
- 806.3-Motorized lift for salon TV monitor
- 806.7-HD satellite receiver with digital video recorder
- 809-Bedroom audio/video system
- 809.2- 47" LED TV with built-in speaker system, Blu-Ray high definition DVD player
- 809.3- HD satellite receiver with digital video recorder
- 809.4.1-Motorized lift for bedroom TV monitor
- 809.5- Surround sound with Anthony Gallo speakers and subwoofer
- 809.7- HD projection TV with powered retractable 78" screen
- 810-DirecTV satellite television system
- 810-Satellite TV system
- 810.1-Winegard HD satellite TV with fold-down dish (not in-motion capable, includes two HD-DVR DirecTV receivers)
- 810.3-Winegard in-motion antenna in addition to fold- down dish, with dedicated receiver, no HD channel reception and not DVR, front and rear bedroom/lounge locations to play same channel
- 810.4-DVR receiver in lieu of standard receiver for in-motion antenna,
- 810.5-Second receiver for in-motion antenna (no HD channel reception and not DVR, this option is not available if 810.4 is selected)
- 811-"Behind the mirror" flatscreen TV in bath vanity upper cabinet
- 812-TV in bay on pull-out, articulated arm, with DirecTV HD receiver
- 812.1-26" HD flat screen monitor with built-in speakers
- 812.2-32" HD flat screen monitor with built-in speakers
- 815- Eaton VORAD radar warning and cruise control
- 816-CB Radio
- 816.1-CB radio with side-mounted antenna
- 816.2-Delete CB and antenna

- 818-24-volt alternator and high-capacity inverter system
- 819-Coach Control System with iPad, app, and charging dock

**900-Paint**

- 901-Extra colors (4 included),
- 902-Modified or custom paint design, including blends and pinstripes
- 904-Coordination with customer's graphics designer,
- 905-Paint graphics over awning shell(s), minimum charge; may delay delivery

**1000-Preparation and Delivery**

- 1001-Factory checkout, preparation, and delivery package
- 1002-Field checkout, preparation, and delivery. **NOT RECOMMENDED**

**Special Options:**

Install customer furnished elliptical machine

Two extra leather recliners @ \$2,300 each (one standard)

Special L-shaped convertible sofa with air mattress

Allowance for additional options and customer features

See Continuation Sheet

#1481

CONTRACT CONTINUATION

6/8/2012

Item # Price

Description

Body and Chassis

Room slides are to be #1 Room 1-D, #2 Room 2-Q, #3 Room 2-Q, #4 Room 4-R.

Electronics

Front Overhead to be 42" LED TV. Sources shared to all salon TV's.

Add three 32" TV's to forward salon area. One in forward end of the #1 slide room, one in the forward end of the #4 slide room and one in the aft end of #4 slide room. All 3 TV's to share source with overhead TV. TV's to be mounted 8" from ceiling. Pre-wire for future additional speakers in ceiling above each TV, sourced to future home theater (reference 1460).

Delete TV in bay on pullout articulating arm, with DirecTV receiver.

Salon

Salon floor to be wood/laminate

Custom & general cabinetry treatments.

Add additional custom, square shaped portable driver's console. Two cup holders toward the front and hinged lid at the rear.

Galley

Sub Zero 700 TCI refrigerator to be replaced with Sub Zero UC-24R and 700BFI. UC-24R and 700BFI units to be stacked in a similar configuration to TCI configuration. This allows installation in slide room as TCI will not fit.

Add Sub Zero wine cooler mounted above pantry, curb side, mid-coach.

Pantry aft of refrigerator in #1 slide room to be pull-out type.

Delete Brew Express coffee maker.

Add 110v outlet in thermostat compartment at galley for customer's espresso machine.

Dinette

Custom dinette only to have aft seat and table, no forward seat. Dinette to have extending table and seat base.

Bedroom

Temperpedic 12" king size mattress in lieu of standard Newell mattress. Note: Mattress will not be retractable. Power retracting base with storage will be installed for future use

Add 110v outlet below closet in forward #2 slide room for customer's elliptical machine.

Master Bath

Add a 110v outlet in each upper drawer in vanity cabinet.

#1481

**CONTRACT CONTINUATION**

6/8/2012

**Outdoor Entertainment**

Electric BBQ in a cabinet on a slide out in lower storage bay.  
Above Deléte TV in bay on pull-out, articulating arm, with DirecTV HD receiver.

**Paint**

Custom paint scheme by Mark Brodie

General construction features and details duplicated from prior coaches may be referenced in general and priced as a "package" without full details consistent with the details included in the prior coach for the same price. However, unless an option or specification is specifically included in this contract, this coach will not be built with optional equipment or packages of equipment of any other coach. "You know I always want this item" does not mean it is included unless it is standard equipment or has been requested and appears in the agreement.

**Agreed And Accepted:**

**Agreed And Accepted:  
Newell Coach Corporation**



Purchaser agrees to deliver trade-in to Newell Coach complete with all original factory equipment, accessories, and tools unless shortages are mutually agreed upon in writing.

Purchaser agrees to deliver trade-in to Newell on at delivery of new coach ordered hereunder with no damage other than what was disclosed at the time this agreement was executed, other than normal wear and tear.

### **Purchaser Furnished Materials**

Purchaser furnished material cannot be accepted for installation on new coaches except with prior written agreement and subject to the terms of the Agreement Addendum attached.

### **Motor Vehicle Regulations, Emissions Standards, And Safety Standards**

NEWELL COACH CORPORATION CERTIFIES THAT THE VEHICLE PRODUCED PURSUANT TO THIS ORDER, AS OF THE DATE OF ITS MANUFACTURE, MEETS ALL APPLICABLE UNITED STATES FEDERAL MOTOR VEHICLE SAFETY STANDARDS AND EPA FEDERAL EXHAUST EMISSIONS REGULATIONS. UNLESS OTHERWISE AGREED IN WRITING, NEWELL COACH CORPORATION MAKES NO REPRESENTATIONS OR WARRANTIES REGARDING COMPLIANCE WITH STATE AND LOCAL MOTOR VEHICLE CODES, REGULATIONS AND STATUTES, NOR COMPLIANCE WITH THE CODES, REGULATIONS, AND STATUTES OF COUNTRIES OTHER THAN THE UNITED STATES.

## Additional Terms Of Purchase

1. Newell Coach Corp. ("Newell") agrees to sell and Purchaser agrees to buy for the price set forth in this Agreement the motor coach described herein, subject to the terms and conditions of the Coach Order ("Order"). Point of Purchase and Delivery: The offices of Newell, North Highway 69, Commerce, Oklahoma.
2. Newell follows a policy of continual product improvement and refinement. As a result, changes to standard equipment and features, specifications, and optional equipment may occur at any time. In addition, certain changes, including those described in the prior sentence, may be made as a result of events and occurrences beyond the control of Newell.
3. The Purchaser agrees to promptly provide Newell with any additional information and decisions as may be necessary to complete this Order. In the event that the Purchaser fails to notify Newell of additional information or decisions, and a delay in completing this Order could result, the Purchaser authorizes Newell to exercise Newell's best judgment in determining how to proceed so as not to delay completion of this Order.
4. Purchaser agrees to deliver to Newell negotiable title to any property traded in as a part of the consideration for the coach ordered hereunder at the time of delivery of such trade-in property to Newell. Purchaser warrants any such property to be his/her property, free and clear of all liens and encumbrances except as otherwise disclosed and noted herein. **SELLER FURTHER WARRANTS THAT THE TITLE FOR ANY SUCH TRADE-IN PROPERTY IS "CLEAR," AND CONTAINS NO WARNINGS OR NOTIFICATIONS SUCH AS "SALVAGE," "REBUILT," "JUNK," OR "REMANUFACTURED" UNLESS SUCH NOTIFICATION HAS BEEN DISCLOSED TO NEWELL IN WRITING AND ACCEPTED BY NEWELL IN WRITING PRIOR TO THE EXECUTION OF THIS CONTRACT. SHOULD PURCHASER BREACH THIS PROVISION, IT IS MUTUALLY AGREED BY NEWELL AND PURCHASER THAT THE TRADE-IN ALLOWANCE SHALL BE REDUCED BY FIFTY (50) PERCENT UNLESS OTHERWISE MUTUALLY AGREED.**
5. Newell shall not be liable for failure to deliver or delay in delivering the coach covered by this Order where such failure or delay is due, in whole or in part, to any cause beyond the control of Newell.
6. The price for the coach specified on the face of this Order does not include sales taxes, use taxes, or license fees. Purchaser agrees to assume sole responsibility for the full and proper payment of any and all such taxes and fees.
7. **NEWELL DISCLAIMS ALL EXPRESS AND IMPLIED WARRANTIES, INCLUDING THOSE OF FITNESS FOR A PARTICULAR PURPOSE AND MERCHANTABILITY. NEWELL SHALL NOT BE LIABLE FOR, AND NEITHER PURCHASER NOR ANY DIRECT OR REMOTE TRANSFEREE OF PURCHASER SHALL HAVE ANY RIGHT TO RECOVER FROM NEWELL, ANY CONSEQUENTIAL OR INCIDENTAL DAMAGES, INCLUDING WITHOUT LIMITATION, DAMAGES FOR LOSS OF USE, LOSS OF TIME, LOSS OF PROFITS OR INCOME, INCONVENIENCE, OR ANY OTHER DAMAGES, REGARDLESS OF WHETHER SUCH DAMAGES ARE CHARACTERIZED AS "CONSEQUENTIAL," "INCIDENTAL," "COMPENSATORY," OR OTHERWISE.**
8. Unless specifically agreed in writing to the contrary, Newell is under no obligation to extend or

arrange for the extension of any credit to complete this transaction. The Purchaser, before or at the time of delivery of the motor coach covered by this Order, will execute such forms of agreement or documents as may be required by the terms and conditions of payment or credit terms requested by the Purchaser. If Purchaser is seeking the extension of credit from Newell or from a third party in order to complete settlement, Purchaser agrees to promptly furnish such information and execute such additional written documents, notes, contracts, and agreements as is normal industry practice or may be reasonably required for the extension of such credit. In consideration for the extension of any credit to complete settlement, it is specifically agreed that a first lien against the motor coach has been created in favor of Newell or its assignees.

**9. DEPOSIT: IN THE EVENT THAT THE PURCHASER CANCELS THIS ORDER, OR DOES NOT TAKE DELIVERY AND PAY THE BALANCE DUE ON THIS ORDER WITHIN TEN DAYS AFTER NOTIFICATION BY NEWELL THAT THE COACH IS READY FOR DELIVERY, IT IS EXPRESSLY AGREED THAT NEWELL MAY COLLECT, FROM THE AMOUNTS PLACED ON DEPOSIT WITH NEWELL BY THE PURCHASER IN CASH OR TRADE-IN CREDITS OR UPON DEMAND, TEN (10) PERCENT OF TOTAL COACH PRICE SHOWN ABOVE AS LIQUIDATED DAMAGES. PURCHASER AND NEWELL AGREE THAT SUCH AMOUNT IS A REASONABLE AMOUNT FOR LIQUIDATED DAMAGES, AND THAT IT WOULD BE IMPRACTICAL, EXTREMELY DIFFICULT, OR IMPOSSIBLE TO FIX THE ACTUAL DAMAGES.**

10. From time to time prior to completion of this Order and delivery of the coach, changes to the specifications or pricing may be made by mutual agreement of the Purchaser and Newell. Newell will document such changes by written Change Orders with a copy furnished to the Purchaser. Each Change Order shall be considered as accepted and agreed to by the Purchaser and shall become a part of this Order unless Purchaser notifies Newell to the contrary within ten (10) days of receiving said Change Order or Purchaser pays the final invoice, whichever is sooner.

11. Concurrent with delivery of the coach ordered hereunder, Newell will issue a final invoice to the Purchaser. Such invoice may reflect adjustments to the new coach price, or if a trade-in is a portion of the consideration, the difference price, made by mutual agreement of Newell and the Purchaser. Payment by the purchaser or his/her agent of the balance due as shown on such invoice shall indicate the agreement of the purchaser to the revised coach price as shown on such invoice. Further, if a trade-in is a portion of the consideration, the difference price shown on the invoice shall constitute the agreement between the Purchaser and Newell as to the amount thereof. Consistent with industry practice, any trade-in allowance shown on this Order or on the final invoice may be higher than the actual cash value of the trade-in. Purchaser and Newell agree that, in the event a dispute arises between the parties concerning this Order or if this Order is rescinded or terminated in whole or in part for any reason, the allowance for the trade-in may not represent the actual cash value of the trade-in. The parties agree that the actual cash value of the trade-in shall be calculated as the net resale price obtained by Newell less reconditioning and servicing at Newell's normal retail prices and less ten percent allowance for Newell's overhead and selling expenses.

**12. CHOICE OF LAW, JURISDICTION AND ATTORNEYS' FEES: THIS ORDER AND THE OBLIGATIONS OF THE PARTIES ARISING HEREUNDER SHALL BE INTERPRETED, CONSTRUED, GOVERNED AND ENFORCED IN ACCORDANCE WITH THE LAWS OF THE STATE OF OKLAHOMA. THE PARTIES HERETO AGREE THAT THE EXCLUSIVE JURISDICTION AND VENUE FOR THE RESOLUTION OF ANY DISPUTE OF ANY KIND OR NATURE ARISING OUT OF OR IN CONNECTION WITH**

**THIS ORDER, INCLUDING BUT NOT LIMITED TO THE PERFORMANCE OR CLAIMED LACK OF PERFORMANCE OF ANY DUTIES OWED BY ANY PARTY UNDER THIS ORDER, ANY CLAIMED DEFECT(S) IN THE COACH WHICH IS THE SUBJECT OF THIS ORDER AND/OR ANY SERVICES CONNECTED THEREWITH, SHALL BE IN THE DISTRICT COURT IN AND FOR OTTAWA COUNTY, OKLAHOMA. IN ANY SUCH LAWSUIT, THE PARTIES AGREE THAT THE PREVAILING PARTY SHALL RECEIVE, IN ADDITION TO ALL OTHER DAMAGES WHICH SUCH PARTY MAY BE AWARDED, AN AWARD OF THE ATTORNEYS' FEES, COSTS AND LITIGATION EXPENSES INCURRED BY THE PREVAILING PARTY IN SUCH LAWSUIT.**

13. Separability. If any provision of this Order is rendered or declared illegal or unenforceable, all other provisions of this Agreement shall remain in full force and effect.

14. In the event of any controversy, claim, dispute, or litigation between the parties affecting or relating to the subject matter or performance of this Order, the prevailing party shall be entitled to recover from the nonprevailing party all of its reasonable expenses, including but not limited to attorneys' fees, witness fees, accountants' fees, and court costs.

This Coach Order and Price Schedule and Continuation Sheet, if any, together with the detailed drawings and change orders generated by Newell as a consequence of this Coach Order and Price Schedule, and Addendum One and Addendum Two, attached, comprise the entire agreement affecting this purchase. No other agreement or understanding of any nature concerning this purchase has been made or entered into. Unless specifically agreed in writing to the contrary, the Purchaser hereby certifies that no credit has been extended to the Purchaser for the purchase of this motor coach. The Purchaser further certifies that he/she is of legal age and hereby acknowledges receipt of a copy of this Order.

**Agreed And Accepted:**

**Agreed And Accepted:  
Newell Coach Corporation**

## ADDENDUM ONE

Purchaser may request that Newell incorporate certain customer design details or materials the customer obtains from third parties. Newell may be unfamiliar with special installation requirements or performance parameters of the design detail or installation requirements.

Newell agrees to use its best efforts to properly and economically incorporate such design details or materials, subject to the following:

- Purchaser agrees to furnish Newell in a timely manner with any installation requirements that deviate with Newell's regular production techniques so as to preclude delays in construction or installation.
- All prices quoted by Newell and included in the Agreement or Change Orders for custom design details and materials obtained from third parties are Newell's best estimates based upon the information available. Purchaser and Newell agree that should unanticipated issues arise that increase production cost of materials or labor due to the custom nature of the detail or material, such increased costs will be charged to the Purchaser at Newell's standard labor and material pricing.
- Purchaser and Newell agree that the only guarantee of performance or workmanship that applies to custom details from third parties and incorporated at Purchaser's request is the guarantee provided by third party vendors or designers. Newell does not guarantee the performance of materials or design details provided by third parties.

## ADDENDUM TWO

Liquidated Damages. Chip Ganassi Racing Teams, Inc. (the Purchaser) and Newell agree that this Agreement shall provide for the imposition of liquidated damages if Newell fails to deliver title ("Title Delivery") to the [identify coach to be delivered] (the "Coach") to the Customer by December 31, 2012 (the "Delivery Date"). Newell understands and agrees that if it fails to make Title Delivery to the Customer by the Delivery Date, the Customer will suffer damages which are difficult to determine and accurately specify, and that, subject to the other terms and conditions contained herein, in such event, Newell shall pay \$25,000 as liquidated damages and not as a penalty. The liquidated damages provided for herein shall be in lieu of any and all liability for any and all extra costs, losses, expenses, claims, penalties and any other damages of whatsoever nature incurred by the Customer which are occasioned by the failure to achieve Title Delivery by the Delivery Date. The Customer agrees to, at its sole expense, cause a duly authorized representative of the Customer to be present at Newell's Miami, Oklahoma offices during normal business hours on at least one business day between December 15, 2012 and December 31, 2012 to accept Title Delivery, inspect the Coach and return the Coach to Newell with any adjustments or corrections requested as a service order. Any balance due under the terms of the Agreement must also be paid in full at or before Title Delivery. For the avoidance of doubt, as long as Newell transfers title to the Coach to the Customer by the Delivery Date and tenders physical possession of the coach to the customer's representative, Newell will not be liable to the Customer for any liquidated damages, notwithstanding any additional work performed by Newell subsequent to Delivery at the customer's request.

Delays. If Newell is delayed at any time in making progress on the Coach by any cause beyond the control of Newell and, as a result, Newell is unable to make Title Delivery to the Customer by the Delivery Date using commercially reasonable efforts, Newell shall not be required to pay any liquidated damages to the Customer as provided for in this Agreement. Examples of causes beyond the control of Newell include, but are not limited to, the following: acts or omissions of the Customer (whether or not in breach of this Agreement) or third parties; changes to the Coach or the sequencing of the work ordered by the Customer, or arising from decisions of the Customer that impact the time of performance of Newell's work on the Coach; transportation delays not reasonably foreseeable; labor disputes not involving Newell; general labor disputes impacting the Coach; fire, terrorism, epidemics, adverse governmental actions, unavoidable accidents or circumstances, adverse weather conditions not reasonably anticipated, encountering hazardous materials, concealed or unknown conditions; or delay authorized by the Customer pending dispute resolution and suspension by the Customer.

**Copy Distribution**

- Karl Blade
- Customer
- Production
- Interior Design
- Sales

**Copy Distribution**

- Paint
- Upholstery
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# Change Order

Change Order Number: 7

Page 1 of 1

Coach Number: 1481

Coach Name/Owner:

Date: 9/27/2012

Net Charge	Item	Description	Note
	29	Add a DSS/DVR to the front overhead. Salon Entertainment will be configured as follows. 42" Overhead TV, one DSS/DVR and the BluRay player will be one system. The 3, 32" TV's and the added DSS/DVR will be one system. Firefly will program the handheld remote for the Salon to control both.	Contract 809.3, Continuation 2b, CO 3 - 118
	30	Bedroom DSS/DVR to source to bedroom TV as well as elliptical machine display. Bedroom BluRay to source only to the bedroom TV	
	31	One of the three leather recliners for the front salon to be Villa, Layton recliner in lieu of a Kiri. Upholstery specifications to remain the same.	
	32	Charge for special order Headhunter Superbowl should be covered in allowance called out in the Special Options.	CO 1 - 113

Net Total Of Change Order

Written by: James Neatherry

This change order shall be considered and accepted and agreed to by the purchaser and shall become part of the order unless purchaser notifies Newell to the contrary within ten (10) days of receiving this change order or purchaser pays the final invoice, whichever is sooner.

- Karl Blade
- Customer
- Production



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## Change Order

Change Order Number: 6

Coach Number: 1481

Coach Name/Owner:

Date: 9-14-12

Net Charge	Item	Description	Note
	28	Sofa fabric to be Kravet 31257-6 in lieu of the unavailable Stroheim & Roman 9616N-0821	

\_\_\_\_\_  
Net Total of Change Order

Approved: \_\_\_\_\_

Written by: Jim Cossairt

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- Karl Blade
- Customer
- Production



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## Change Order

Change Order Number: 5

Coach Number: 1481

Coach Name/Owner:

Date: 9-6-12

Net Charge	Item	Description	Note
	27	Ceiling stripes and bedriser to be Laminart Napele Koa Gloss in lieu of Ultrawood Sapele	Interior Sht., p. 1

\_\_\_\_\_  
Net Total of Change Order

Approved: \_\_\_\_\_

Written by: Jim Cossairt

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- Karl Blade
- Customer
- Production



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## Change Order

Change Order Number: 4

Coach Number: 1481

Coach Name/Owner:

Date: 8-16-12

Net Charge	Item	Description	Note
	20	Bedroom carpet design to be solar in lieu of Nuveau	Interior Sht., p. 1
	21	The bay electric BBQ grill to be Kenyon #B-70086, nc #307690	Contract Continuation #9a
	22	Head of bed arched alcoves to be an "eyebrow" arch due to openings being wider than normal	Item #004.1
	23	Half bath outside wall and wall behind toilet to be clear mirror in lieu of tile	Interior Sht., p. 8 & item #429
	24	Mirror to be "clear" at the following locations: a) LaQuinta window upper trim mirror at head of bed and #3 room ends b) Bedroom side of rear bath pocket door header and door mirrors c) #3 room mirror around luggage rack and full length each side of TV	Interior Sht., p. 3 & item #441
	25	Delete the upholstered ottoman	
	26	The "special L-shaped convertible sofa with air mattress" to have the Villa expanding L-shaped section	Contract Special Options p. 14

**Net Total of Change Order**

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Approved: \_\_\_\_\_

Written by: Jim Cossairt

This change order shall be considered and accepted and agreed to by the purchaser and shall become part of the order unless purchaser notifies Newell to the contrary within ten (10) days of receiving this change order or purchaser pays the final invoice, whichever is sooner.

- Karl Blade
- Customer
- Production



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## Change Order

Change Order Number: 3

Coach Number: 1481

Coach Name/Owner:

Date: 8-14-12

Net Charge	Item	Description	Note
	18	Clarification: Salon to have the standard home theater system with five speakers and BluRay DVD player sourced to the four front TVs	CC #2a & 2b
	19	Add standard Sirius satellite radio – item #801	

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Net Total of Change Order

Approved: \_\_\_\_\_

Written by: Jim Cossairt

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- Karl Blade
- Customer
- Production



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## Change Order

Change Order Number: 2

Coach Number: 1481

Coach Name/Owner:

Date: 8/3/12

Net Charge	Item	Description	Note
	17	Add extra heavy duty hitch mount Reese Super Titan Dual Ball mount hitch rated 25,000 lb tow and 4000 lb tongue (now standard equipment)	

Net Total of Change Order

Approved: \_\_\_\_\_

Written by: Boyd Vanover

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## Copy Distribution

- Karl Blade  
 Customer  
 Production  
 Interior Design  
 Sales



## Copy Distribution

- Paint  
 Upholstery

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## Change Order

Change Order Number: 1

Page 1 of 2

Coach Number: 1481

Coach Name/Owner:

Date: 7/2/2012

Net Charge	Item	Description	Note
	1	1 <sup>st</sup> storage bay aft of the steer axle to be golf cart bay. No bi-fold doors on co-pilot side of golf cart bay. Construct door to simulate bi-fold seam in door for cosmetics only. Interior to be 54" wide. Winch, cable guide and cart wheel guide to be moved from previous coach. Winch will mount such that cable and cable guide are 23" from aft bay wall. Mount winch switch in co-pilot door as is in current coach. Add wireless 12v electric winch remote control system. Winch remote available on Amazon ASIN: B007JMC3EI. Wireless remote for winch covered in allowance.	
	2	Video output receptacle at #2 slide, forward end, under cabinet to be RG-6 for connection to elliptical machine. Requires HDMI to coax adaptor modulator from HDTV Supply. Cost covered in allowance.	
	3	Delete collapsible bearing cover at the rear of #1 slideroom. Not available on floorplan with half bath directly behind #1 slide.	
	4	Delete half bath window – item #220, p. 9	
	5	Delete powered retractable bed with storage under	Item #403.1 & Continuation Sht. item 7a
	6	Add fold up wall bed and extending mattress... no bedroom sofa or bedroom recliner – item #002	
	7	Standard wall bed type mattress in lieu of the Tempur-pedic 12" king size	Continuation Sht. item 7a
	8	Carpet in bedroom only – item #449.1	
	9	Delete one 92" 2-way powered SlideMaster tray	Item #508.2
	10	Cantalupi Zeus 12 volt sconce lights, satin nickel	Item #504 & Interior Sht., p. 2

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**Copy Distribution**

- Karl Blade
- Customer
- Production
- Interior Design
- Sales



**Copy Distribution**

- Paint
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# Change Order

Change Order Number: 1

Page 2 of 2

Coach Number: 1481

Coach Name/Owner:

Date: 7/2/2012

Net Charge	Item	Description	Note
	11	Custom galley sink... Elkay Mystic 2920 stainless	Item #409.1 & Interior Sht., p.2
	12	Custom master bath lavy sink...Artisian Bella Oro Round vessel #WG-B01	Item #409.2 & Interior Sht., p. 2
	13	Half bath commode Headhunter Superbowl to be Black in lieu of standard	Interior Sht., p. 2
	14	Specified countertops to have a 2 <sup>nd</sup> color border edge	Item #410.1 & Interior Sht., p. 3
	15	Clarification: The "Boat edge" (raised lip) is for galley top only	Item #411
	16	Countertop edge (other than galley) is to be Ogee edge	Interior Sht., p. 3

Net Total Of Change Order

Written by: James Neatherry & Jim Cossairt

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